

# TechNET IT Recruitment

Powered by



# 1 Our role in Ascent Group

**TechNET IT Recruitment** is an integral part of the Ascent Group, which encompasses six distinct recruitment brands, each excelling in its own niche. These span over IT, Digital, Gaming, Immersive Technology, Executive Search, and eCommerce.

ASCENT  
GROUP



While TechNET IT specialises in the IT sector, all our brands share a common foundation based on professionalism, a commitment to excellence, and a collaborative approach.

This unity across our brands enables us to provide a wide range of tailored recruitment solutions to meet the specific needs of our clients.

TechNET IT Recruitment



# 2 Our solutions and services



## Areas of Business

We offer cross geography recruitment services, operating across UK, EMEA, APAC and USA.



## Executive Search

Our top-tier executive search team is dedicated to sourcing and securing high-calibre C-Suite talent that will perfectly align with both your organisation's needs and culture.



## Permanent

If you are looking to fill a single vacancy or make a large-scale recruitment drive, we find the right candidate with the right skills-set and experience to meet our clients' permanent position requirements.



## Contract

As the fastest growing IT contract recruitment agency, we have over 21 years of experience supplying contractors. Whether you are looking to hire temporary or interim staff at pace, or are looking for cost-effective alternatives to permanent hires, we are confident that we can help.



# 3 Our Sectors

We live and breathe the IT space, and specialise in the following sectors:



**Data**



**Development**



**Testing**



**Cyber  
Security**



**Cloud &  
Infrastructure**



**Project &  
Programme  
Delivery**



# 4 Our Technology 1 of 2

Our advanced tech stack, consisting of 17 technology partners, optimises our workflow, significantly reducing the time spent on routine tasks. This heightened efficiency allows us to allocate more time to deliver an exceptional candidate experience and provide invaluable insights for your business.

Some of the highlights include:



**CUBE19**  
Analytics



**BULLHORN**  
CRM



**HEREFISH**  
Sourcing



**SALESFORCE**  
CRM



**LINKEDIN RECRUITER**  
Sourcing



**SOURCEBREAKER**  
Sourcing



**ZOOM**  
Video



**MICROSOFT OFFICE 365**  
Team Communication



**MICROSOFT TEAMS**  
Video



**WHATSAPP**  
Video



**REMOTE DESKTOP**  
Video



**SKYPE**  
Video



**SOURCEWHALE**  
Sourcing



**ODRO**  
Video



**WOO**  
Sourcing



**INVENIAS**  
Sourcing



**CONTENT SWARM**  
Social Engagement



# 5 Our Technology 2 of 2

Bullhorn stands as the core of our technological ecosystem, featuring a dual layer of AI and automation. Inside Bullhorn, we've cultivated a thriving network of technology partners and products, all seamlessly working together to deliver an exceptional experience for our candidates, clients, and consultants. Through well-integrated API links, these products function harmoniously, making it our secret to success!

Our data-driven approach to real-time metrics and reporting empowers you to make well-informed decisions and choose from a diverse range of candidates, thus promoting a more inclusive talent pool.

Unmatched in its effectiveness when interacting with candidates in comparison to any other known technology.

Our participation in industry events has earned us recognition as experts in the field. Speaking at Engage London, we were named the 'Automation All-stars' and hailed as the industry leader of connected recruitment. This highlights our dedication to leveraging technology for operational excellence.

Our CRM houses a vast pool of nearly one million actively engaged and diverse candidates, ensuring access to a talent pool tailored precisely to your needs. This results in 85% of our clients choosing to partner with us repeatedly.

**Bullhorn**



Makes the unfindable - findable!

We proudly maintain an impressive 87% fill rate. This achievement stems from our dedication to nurturing and engaging our existing candidate community, building trust, and fostering lasting relationships.



# 6 An Extension of Your Brand

At TechNET, we don't just provide profiles; we shape the narrative and grasp your unique brand essence through...

## The candidate journey and experience

We understand that a candidate who might not be an ideal fit for your organisation today could potentially become a perfect match in the future. Our focus is on nurturing positive candidate experiences and building lasting relationships that go beyond immediate recruitment needs, creating a talent pool aligned with your evolving requirements and organisational culture.

## Customer feedback

Our Net Promoter Score methodology measures candidate satisfaction, with ratings below three prompting alerts for managers to address concerns. This showcases our unwavering commitment to delivering exceptional candidate care and experiences, affirming that we uphold your values in each interaction.



# 7 In-house Marketing 1 of 2

Our dynamic marketing team strategically positions us at the forefront of the IT recruitment landscape, ensuring that we are the undisputed choice for candidates searching for their ideal job.

## Thought Leadership

At TechNET, we're known for our deep industry knowledge. We create annual salary surveys, detailed white papers, helpful advice blogs, and thorough job search guides that set us apart. We provide IT candidates with valuable insights that you won't find anywhere else.

## SEO Presence

We've dedicated ourselves to online excellence, and it shows. We currently dominate Google Search with 12 industry-specific keywords, seven of which proudly hold the coveted #1 position, while another 27 keywords secure spots in the top 10 search results. Moreover, our website attracts a significant volume of traffic, with 3000 unique visitors and 300-400 CV submissions. This strategically places TechNET to match your job openings with the most relevant IT candidates, ensuring maximum exposure for your positions.

## Personal Branding

We value the personal brands of our consultants and empower them to feel self-assured in their online presence. To achieve this, we create hot jobs, recommendations, and bio templates, setting them up for success and instilling confidence in their candidates.



# 8 In-house Marketing 2 of 2

## LinkedIn

Our strong LinkedIn presence, with over 6000 monthly group followers, is a key part of our networking strategy. As LinkedIn enterprise partners, we stay at the platform's forefront, whilst investing in LinkedIn Recruiter training to efficiently connect top talent with the right opportunities. This presence showcases our expertise and serves as a valuable resource for those seeking our services and insights.

### Analytics ?

Last 30 day activity

4.2K ▲ 12.1%

Search appearances  
Last 7 days

910 ▲ 11.2%

Unique visitors

4.2K ▲ 56.8%

New followers

Invite connections to follow

— Organic	4,225	▲ 3,450%	previous day
--- Sponsored	0	● 0%	previous day

## PR

We've partnered with multiple media outlets to engage in discussions about recruitment-related topics and to showcase our internal achievements and news through articles, press releases, and case studies. It's not just a great way to showcase our expertise, but it also helps boost our domain authority.

Online World News



Raconteur

Recruiter



workingdads



SheCanCode  
WOMEN IN TECH



# 9 Awards

This year, we have been shortlisted for a multitude of prestigious awards across a wide spectrum of categories, including 'Best Use of Technology' and 'Best Candidate Experience'.

These competitions serve as a platform to benchmark our performance against industry standards and continuously raise the bar.



**ECOMMERCE  
AWARDS**

27 September | indigo at The O2, London  
[ecommerceawards.london](http://ecommerceawards.london)



Top Employer Awards  
Best SME Award  
**Shortlisted**





# 10 European Services

## Expanding IT Recruitment Excellence in Europe

TechNET IT, a UK and US success story, now extends its IT recruitment services to mainland Europe. In each European region, a specialised Country Manager, backed by a team of Executive Search Consultants, delivers top-notch services to clients and candidates. We offer comprehensive support to companies of all sizes, from industry leaders to startups, providing contract, permanent, retained, and executive search solutions. We maintain global regulatory compliance and strategically target top talent across the IT recruitment spectrum.





# 11 Our Clients 1 of 2

We support some of the most impactful businesses across the globe.

ebay<sup>™</sup>



IG



Gumtree



BAIN & COMPANY

IBM

easyJet



NTT

WORLDFIRST



Alipay

NEC

CAPITA





# 12 Our Clients 2 of 2



“TechNET were truly interested in understanding our real requirements and criteria for vacancies, and put forward good calibre candidates with appropriate skills and capabilities. This meant we were able to save time by interviewing fewer, and moving to selection and appointment very speedily. Highly recommended and will use again for the future.”

**IT Relationship Manager**

“TechNET took time to understand our requirements and matched the skills of the candidates to the roles we needed. Our need to place people is often urgent, and based on their performance so far I have no doubts that they are able to meet aggressive deadlines without compromising the quality or suitability of the candidates.”

**IT Program Manager**

“TechNET IT Recruitment Ltd has been among the most pro-active and resourceful recruitment agents I have had the pleasure of working with in recent years. In my experience to date, I have found them to be a safe pair of hands. I hope to be working with TechNET in the future.”

**HR / Recruitment Manager**



# 13 Our Client Experiences

"I had the pleasure of working with TechNET in my role as Global Head of Talent Acquisition at Essentra. They were outstanding in their recruitment support, I trialled them with a couple of roles, they offered me a diverse slate of candidates, and the quality was exactly what we were after. Within no time they were securing offers with us and finding us some fantastic candidates. Curtis ensured we were updated regularly with their searches, and we formed a really great partnership. I would recommend them as a recruitment supplier to anyone looking to grow their business."



"I was introduced to TechNET via a talented colleague a few years back now and I must say that I have actually been consistently impressed at the difference and level of expertise demonstrated time after time by each consultant at TechNET. I'm sure like many of you, I have had my fair share of negative recruitment agency experiences and so actually working with one that actually shows they care and take the time to get to know me and my business is a complete breath of fresh air. Regarding my tech hiring, when TechNET stated they have a specialist to cover a multitude of markets across IT and Digital recruitment I was sceptical, but now over 20+ positions later successfully filled and with borderline 1 to 1 CV to Interview ratios, I will not consider working with another agency talent partner. From my perspective, TechNET is a true reflection of what a great agency partner should be. Great work and thank you again TechNET team."



"We have retained TechNET on several Executive Search Projects for Senior level, critical hires across a multitude of disciplines including Product, Engineering and Architecture. Emily and Craig have continued to be highly effective in their approach - remaining communicative, collaborative, and transparent at all times. We've taken on exceptional hires through the team so far, with many more to come in the near future. We look forward to working closely with TechNET in an ongoing basis for exceptional talent. I would highly recommend partnering with TechNET if you are looking for fast, yet thorough and highly effective results. The team move at pace and always ensure that candidates are thoroughly vetted, engaged, and passionate about."



"I would happily recommend Curtis as a great person to work with. Curtis and his team contacted me for a position working for Cognizant onsite at Google and he was very professional and friendly throughout the whole process before and after. He was in contact with me at all times during the process of interviewing, which made things easier for me to be aware of what was going on. Curtis and TechNET in general are a great agency to work with."





# 14 Contractor Payroll Solutions

## **IR35**

IR35 Status Determination and Legal indemnity

## **Invoicing**

Consolidated single invoicing

## **Timesheet**

Online timesheet system for ease and convenience

## **Liability**

Professional Indemnity / Public Liability to £10 Million

## **Payroll**

Weekly payroll to contractors

## **Reporting**

HMRC Realtime intermediary reporting

## **Billing**

All contractors are paid within 7 working days and customers are billed with 30 day payment terms to support our customer and contractor cashflow.

## **Full Documentation**

Full contract documentation provision and protection

## **Self Bill**

Self bill and payment system for ease and convenience

## **Dedicated Team**

Dedicated contractor engagement and success manager

## **Experienced**

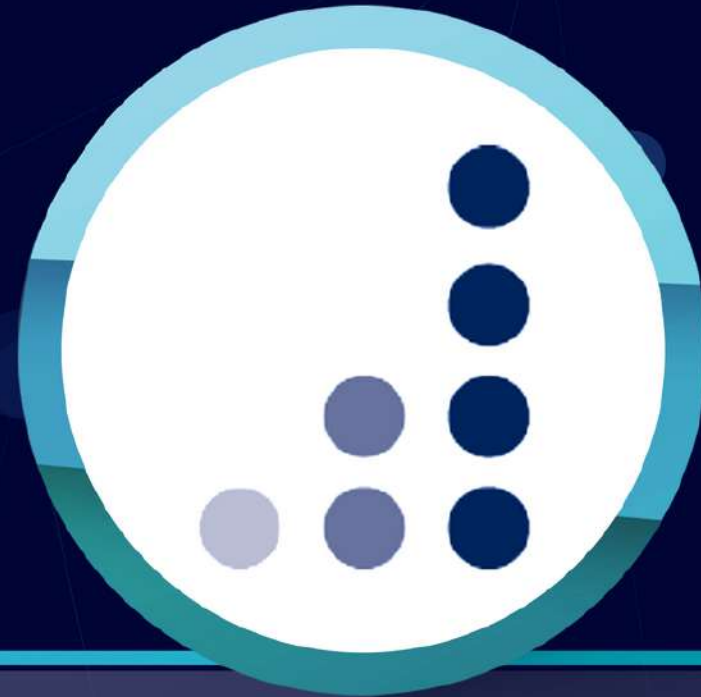
TechNET has 22 years of contract service provision

## **Flatmark**

Flat mark up on all soft-landed contractors



# Contact



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