



## Craig Doughty

### Business Development

As a Business Development Manager with over 20 years of Sales and Recruitment experience, working within many sectors of recruitment, with a great understanding of recruitment process and support always ensuring the client is put first and customer service and support is paramount. I have a drive and passion for recruitment and have worked with multiple clients from SME up to global multi nationals, working with local hiring managers, and C level staff ensuring that all receive the highest level of service and supporting the growth and development of their business.

#### MY EXPERTISE:

- New client engagement
- MSP and Master vendor solutions
- Managed Services/SOW
- Permanent and contract recruitment
- Sole supplier Agreements
- Training and development
- High volume recruitment
- Niche and new technologies recruitment

#### RECOMMENDATIONS:



"It has been a pleasure to work with Craig and his team. Response times are excellent, they communicate regularly through the process. He always works with us to resolve issues and is very helpful. Working with Craig has been exemplary, we feel he embodies true partnership approach to the way he supports Verizon and the account. Craig is always on hand to deal with escalations and support from a strategic level. The support around EMEA and APAC in country contracts and leading activity is becoming a true foundation on which we are building our programme. We look forward to extending our partnership in the future as we extend into new territories.."

**Ann Marie O'Donnell**  
Verizon Tapfin Programme Manager



"Craig and his team always go the extra mile supporting UR and other clients, he works with people to understand not only the requirements of the role but also the needs of the business, the candidate and the process, this ensures that delivery is exemplary and that no matter the type of vacancy or need then he is there to support, Craig has also worked hard to ensure that he has become an extension to our HR service and process, bringing unique insight and knowledge to support our business succeed and keep on top of new legislation and changes to recruitment processes."

**Emma Agar**  
Head of Service/Area Director United Response



"Craig has always strived to deliver top quality candidates and results, Craig always finds a solution to our problems, and finds innovative ways to support my team and the business to get things done. His passion, is shown when issues arise and he works with teams globally to get things completed, working with teams in APAC, Europe and North America within different time zones and outside of normal business hours to ensure the job is completed on time, in budget and he is a credit to the companies he works with and for. I would recommend working with Craig to any potential client or candidate."

**Susan Holbrook**  
Pontoon Talent Manager for Cisco Account

#### CONTACT:

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