

# **Alex Shackleton**

# Head of Client Services

With nearly a decade of IT Recruitment Experience progressing through the ranks to Head of Client Services, this combined with my passion and my market knowledge of multiple IT markets allows my team to place the very best Talent across the country. If that be Infrastructure, Networks, Design, Development or Senior Appointments you'll be rest assured that the Client Services delivery team will not lose sight of your business goals.

## WHERE WE DELIVER:

Currently leading a team of Delivery Consultants covering all IT markets responsible for consultancy, client management & engagement, running of projects and resourcing services within all sectors of IT.

- 8yrs of Permanent, Contract & Retained Search
- Onsite recruitment partner at Mercedes AMG HPP
- Primary client engagement & retention manager Key accounts FTSE100 / Banks / Retail / SME's
- Contract negotiator

- Customer satisfaction liaison manager.
- New business development.
- IT Infrastructure, Architecture, Cloud & Service Management background.

### **RECOMMENDATIONS:**



"Alex at TechNET IT Recruitment recently brought an opportunity to me which through his efficient help turned into my next role. It was a pleasure working with him and he was always polite and informati ve on the telephone. Every ti me he was not available, he would always ring back at the earliest opportunity and was always enthusiasti c (whilst remaining realisti c!) about my chances of procuring the role which was of great encouragement. I would certainly recommend both Alex and his agency TechNet IT Recruitment services to anyone looking for a role in IT."

Ousseynou Mbengue Cloud Support Specialist, Citrix



"So I began my journey of searching the field and I stumbled onto a great opportunity from Alex. From day one, Alex has been on my team and really helped me in each and every step of the way right down to securing the role I sought aft er. I was at a crucial stage in my career and my work-life balance, Alex is a godsend, he really understood where I was coming from and appreciated my struggle which made me feel really honoured. Alex you are a one of a kind recruiter and I will always be grateful for everything you've done for me you've went high and beyond for me like no-one has, really grateful that our paths had crossed!"

Sajad Shah Wintel Engineer, Vocalink



"Alex helped me through the recruitment stages with his style and personality which I have never experienced before with a recruitment consultant/agency. He made the process seamless he is a real talent. I would not hesitate to get Alex involved if I ever need to find work again."

James Greatrex IT Support Manager, SSE



#### CONTACT:

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