

**Customer Name:** - Global Aerospace Company

**First engaged:** - January 2008

**Recruiting for:** - Development (Java), Support, Networks and Senior Appointments for both Contract and permanent staff.

**Locations:** - UK, EIRE, Switzerland and Czech Republic.

**Number of placements:** - 100+

**WHY WERE WE ENGAGED?**

*“TechNET was originally brought into our PSL in order to assist with a large scale software development programme that needed a number of high end Software Development staff at short notice.”*

**Programme Director.**

**HOW DID WE DO?**

At the time of TechNET’s initial engagement, our client was recruiting for a large number of high calibre Java software developers to quickly join their team on a contract basis. Before TechNET were able to recruit for these positions, we were tasked with recruiting a multi-lingual BA with specific technology/industry background, in order to ascertain our abilities and candidate selection processes. This position was a role they had been trying to fill for a number of weeks with little success. Following an in depth conversation with the recruiting manager, and a detailed job specification, TechNET were quickly able to provide three CV’s from which all were interviewed, and one was hired.

Following the success of recruiting the multi-lingual contract BA, TechNET were fully engaged onto the PSL and given the opportunity to recruit for the software development roles. Of the roles remaining at this time, TechNET were able to supply 85% of the remaining consultants required, despite being four weeks behind the existing PSL.

*“TechNET met with myself and the development manager to discuss the role, and quickly provided a number of suitable candidates. I have since worked with TechNET on all IT vacancies and have developed a strong working partnership.”*

**Programme Director**

## **WHAT HAPPENED NEXT?**

Since our initial engagement in 2008 TechNET have now established a strong working relationship with all departments within our client's company, recruiting for both contract and permanent vacancies both in the UK and overseas.

TechNET have also developed relationships within our client's sister company, through a strong recommendation of our industry knowledge and abilities from their HR team.

*"Champ were recommended to use TechNET via our sister company. TechNET have now placed a number of contract and permanent staff with us and their understanding of our business means that their candidate selection is extremely efficient."*

### **Project Manager**

From recruiting a number of mid to senior level development and support staff, TechNET have also assisted in recruiting a number of senior appointments in roles such as Enterprise Architect, Programme Manager, and Testing Manager. Through our continued partnership with our client, TechNET have become a reliable source of candidates both for long running recruitment campaigns, and short notice interim roles (some requiring candidates to start the next morning).

## **OUR KEYS TO SUCCESS**

- Direct communication with the line manager at the beginning of any recruitment enables us to ascertain what they are REALLY looking for.
- Supplying the line manager with three CV's per position; providing the client with suitable comparisons to ensure confidence in their candidate selection.
- Fast selection process, due to in depth knowledge of industry and technologies utilized by the client.
- Regular discussion with our client regarding their overall aims and targets, to ensure a wider understanding of what they need, rather than just being specific to one role.
- Our willingness to work outside of normal office hours to support the client's needs.